



PERFORMANCE AT A GLANCE

	2019-20	2018-19	2017-18	2019-20	2018-19	2017-18
	---(US \$ Million)---			---(Rupees in Lacs)---		
I. FINANCIAL						
Total Revenue	287.72	279.14	219.22	216723.31	193082.04	1,42,591.66
Gross Profit *	65.97	64.89	66.82	49691.50	44884.25	43,464.79
Profit Before Interest & Tax	59.50	59.02	60.55	44818.18	40825.93	39,383.12
Profit Before Tax	57.08	57.33	58.60	42991.48	39653.01	38,118.31
Profit After Tax	46.29	37.10	37.99	34864.90	25660.02	24,711.08

* Profit before Depreciation, Interest & Tax

What Company Owns						
Net Fixed Assets	87.98	106.47	114.17	66270.84	73,647.62	74,258.73
Capital Work in Progress	3.37	1.24	1.33	2537.49	855.56	867.30
Other assets	25.06	8.55	8.62	18879.00	5,912.90	5,606.53
Working Capital	104.50	102.55	78.78	78716.97	70,937.85	51,238.91
Total	220.92	218.81	202.90	166404.30	151,353.93	1,31,971.47

What Company Owes

Net Worth:						
- Share Capital	35.58	38.74	41.20	26800.00	26,800.00	26,800.00
- Reserves	156.41	157.29	137.75	117815.11	108,797.27	89,599.02
- Total	191.99	196.03	178.95	144615.11	135,597.27	1,16,399.02
Borrowings	18.28	7.24	8.18	13768.56	5,008.03	5,317.81
Provision	0.14	0.03	0.03	104.78	22.78	16.70
Deferred Tax Liability	10.51	15.51	15.74	7915.85	10,725.85	10,237.94
Total	220.92	218.81	202.90	166404.30	151,353.93	1,31,971.47

Note: Exchange rate used:

1 US \$ = Rs. 75.3245.as on 31/03/2020

1 US \$ = Rs. 69.1713.as on 31/03/2019

1 US \$ = Rs. 65.0441.as on 31/03/2018

1 US \$ = Rs. 64.8386.as on 31/03/2017

II. OPERATING PERFORMANCE

Thousand Metric Tonnes (TMT)

Terminalling & Safekeeping	3,724.76	3,529.53	3,416.77
Direct Marketing	417.15	328.68	243.24
Bottling Services	386.80	326.97	312.64
Total	4,528.71	4,185.17	3,972.66

III. MANPOWER (recruited) (Nos.)	138	122	122
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